



Position: National Accounts Manager

EDI Specialists has been a leader in the eCommerce service arena since 1994. We are a nationwide company and our portfolio of offerings includes EC/EDI staffing, consulting, contract mapping, outsourcing and training. As our company expands into new territories and offerings we are seeking to expand our sales team in Raynham, MA. We are looking for high-energy, independent sales representatives with a desire to succeed.

As a National Accounts Manager, you will be tasked with uncovering open opportunities that our services can fulfill. There will be a Technical Resource Manager working directly with you to fill the eCommerce and EDI positions that you qualify.

Requirements:

Previous sales and/ or recruiting experience is preferred; however the main requirement is a strong work ethic, sense of commitment and a desire to succeed. The traits that the ideal candidate would possess include:

- Ability to establish new and strengthen existing accounts
- Previous experience in phone sales
- Ability to maintain priorities while working independently in an ever changing environment
- Customer service communication and maintain a network of candidates
- Understanding of Microsoft Office and the Internet
- Finally, one must be able to follow a game plan to fruition

The compensation for the aforementioned full-time position includes a base salary, plus commission, and benefits (401K, medical and dental).

If this overview fits your criteria, please send your resume to info@edispecialists.com

For more details, call 800-821-4644

Learn more about EDI Specialists, Inc. at www.EDISpecialists.com

EDI Specialists, Inc. is an equal opportunity employer.

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